

# Fairtree Equity Market Neutral FR QI Hedge Fund Minimum Disclosure Document - Class 1 31 July 2024

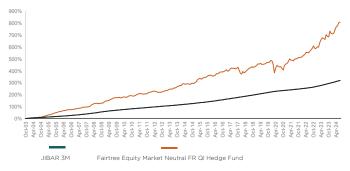
## Investment Objective

The objective of the fund is to create consistent long-term wealth for investors irrespective of market direction.

### **Fund Profile**

The portfolio typically spans all South African equity sectors, with the majority of exposure being in the top 100 listed equities on the JSE, by market capitalisation. Our portfolio construction approach assigns exposures into different risk buckets; namely low risk intra-sector pairs, cross-sector pairs, themes and absolute value. Intra-sector pairs typically dominate the portfolio and position sizes rarely exceed 10%. Leverage rarely exceeds 2.5 times and net exposure, once beta adjusted is generally close to zero. The fund aims to return Cash plus 5 - 7% annually, on a rolling 3 year basis.

### **Cumulative Performance Since Inception**



The investment performance is for illustrative purposes only; the investment performance is calculated by taking the actual initial fees and all ongoing fees into account for the amount shown; assuming income is reinvested on the reinvestment date.

The above benchmark (s) are for comparison purposes with the fund's performance. The fund does not follow the benchmark (s).

Fund Details	
Risk Profile:	Low-Medium
Portfolio Manager:	Deon Botha and David Rossouw
Fund size:	R 357.46 m
NAV Price (as at month end):	10,035.97
Number of Units:	206,687.57
JSE Code:	FTEQMN
ISIN Number:	ZAE000259081
Inception Date:	November 2003
CISCA Inception Date:	November 2016
ASISA Classification:	Qualified Investor Hedge Fund - South African - Long/Short Equity - Market Neutral
Hurdle/Benchmark:	3 month JIBAR
Minimum Investment:	R 1 000 000 Lump sum
*Service Fee:	1.33% (excl. VAT)
	*Includes Base fee/Investment Management Fee of 1.00%
Performance fee (uncapped):	20% of the total performance above the high water mark, subject to a hurdle

## Cost Ratios (incl. VAT)

Total Expense Ratio (TER%):	5.59%
Performance Fee (PF) Included in TER:	3.81%
Transactions Costs Ratio (TC%):	0.12%
** Total Investment Charges (TIC%):	5.71%
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otal Investment Charges (TIC%) = TER (%) + TC (%) \*\* TIC Fees are calculated in respect of the 12 months up to and including March 2024

#### Income Distribution

31 December 2023

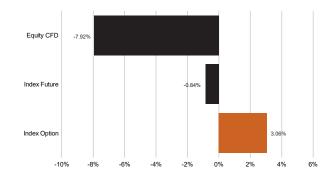
15920.33 cents per unit (cpu)

rate of 3 months JIBAR (excl. VAT).

## Investment Manager contact details

+27 86 176 0760

## Asset Allocation



# Return Analysis (Annualised)

	Fund	JIBAR 3M
1 Year	18.93%	8.69%
3 Years	14.94%	6.82%
5 Years	10.26%	6.02%
10 Years	8.80%	6.56%
Since Inception	11.21%	7.14%

All performance figures are net of fees.

### **Risk Analysis**

	Fund	JIBAR 3M
Sharpe Ratio	0.58	n/a
Sortino Ratio	0.95	n/a
Standard Deviation	6.86	0.54
Best Month	8.17	1.03
Worst Month	-12.85	n/a
Highest Rolling 12 Months	34.02	12.55
Lowest Rolling 12 Months	-13.22	3.63
Largest Cumulative Drawdown	-17.41%	n/a
% Positive Months (Since Incept.)	73.49%	n/a
Correlation (Monthly)	0.07	
Value at Risk (VaR) 95%	4.21%	



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	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	TOTAL
2003											0.05%	2.25%	2.30%
2004	1.00%	1.44%	2.03%	0.28%	0.21%	0.39%	0.23%	0.80%	1.33%	0.46%	1.86%	3.29%	14.11%
2005	2.52%	3.00%	3.78%	0.65%	3.08%	0.75%	4.19%	2.00%	3.26%	0.60%	2.60%	3.28%	34.01%
2006	1.48%	-0.19%	2.95%	2.46%	-1.30%	2.60%	2.91%	0.01%	-0.98%	1.41%	-0.07%	1.80%	13.76%
2007	1.25%	-0.27%	2.38%	0.75%	0.02%	2.41%	2.15%	0.42%	-0.54%	1.15%	0.22%	1.37%	11.86%
2008	1.97%	4.98%	2.85%	2.32%	1.29%	-0.21%	-0.65%	-0.19%	0.85%	0.72%	0.27%	4.01%	19.60%
2009	2.71%	1.23%	0.46%	1.77%	2.56%	1.53%	2.13%	1.76%	-0.44%	1.11%	-0.45%	1.21%	16.66%
2010	-2.29%	1.66%	0.70%	1.00%	-0.83%	0.00%	2.20%	1.84%	0.45%	-0.27%	-1.01%	0.60%	4.03%
2011	1.94%	2.23%	1.26%	1.18%	0.44%	-1.10%	-0.95%	0.66%	0.07%	-0.14%	3.10%	1.42%	10.49%
2012	0.46%	1.78%	0.54%	0.03%	-0.52%	-1.37%	-1.15%	0.57%	-0.11%	0.70%	1.57%	0.31%	2.79%
2013	1.61%	0.60%	1.08%	1.86%	0.18%	0.14%	2.15%	0.55%	0.97%	2.06%	0.48%	2.30%	14.88%
2014	-0.63%	3.55%	0.80%	-1.11%	0.93%	-0.23%	0.22%	-1.30%	2.06%	0.50%	-0.51%	1.73%	6.06%
2015	1.56%	4.42%	1.90%	1.12%	-1.73%	1.60%	1.34%	0.80%	0.26%	1.95%	0.89%	0.68%	15.73%
2016	-0.16%	-1.80%	0.67%	0.92%	3.12%	-0.32%	1.57%	1.66%	-0.09%	0.32%	0.59%	1.28%	7.95%
2017	1.62%	-2.26%	0.90%	3.12%	1.25%	-0.66%	0.24%	-0.96%	0.83%	1.87%	-4.26%	-5.40%	-4.00%
2018	-1.68%	4.61%	-2.22%	1.67%	2.57%	1.44%	2.52%	0.25%	1.68%	-0.87%	0.56%	0.95%	11.88%
2019	1.74%	2.08%	-0.11%	0.73%	-1.32%	-0.04%	0.63%	0.57%	1.79%	-0.14%	0.27%	2.52%	9.01%
2020	-0.15%	-5.08%	-12.85%	8.17%	4.33%	-1.39%	-1.08%	0.54%	-3.28%	-2.01%	7.64%	1.57%	-5.26%
2021	1.36%	2.33%	4.10%	-1.43%	-0.16%	-1.00%	2.48%	0.15%	0.70%	1.32%	-0.22%	0.69%	10.67%
2022	0.46%	2.22%	0.58%	3.24%	-0.24%	-0.33%	1.97%	1.85%	1.94%	3.01%	-3.04%	-0.16%	11.94%
2023	2.02%	-0.29%	5.51%	3.18%	2.24%	-0.99%	-0.92%	5.21%	-1.84%	-0.44%	6.13%	-2.08%	18.68%
2024	-0.69%	0.51%	3.63%	3.03%	0.79%	3.33%	0.28%						11.31%

\*The inception date for the portfolio is 1 November 2003. The historical performance figures until the end of 31 October 2016 reflect performance achieved prior to CISCA regulation. The portfolio has been transitioned under CISCA regulations on 1 November 2016 and has since been managed as a regulated product. The annualized total return is the average return earned by an investment each lowest actual returns achieved during a 12 month rolling period year since the original launch date of the portfolio. The performance figures given show the yield on a Net Asset value ("NAV") basis. The yield figure is not a forecast. Performance is not guaranteed and investors should not accept it as representing expected future performance. Individual investor performance may differ as a result of initial fees, time of entry/actual investment date, date of reinvestment, and dividends withholding tax. Performance is calculated for a lump sum investment on a Net Asset Value basis. The performance figures are reported net of fees with income reinvested

RISK Profile					
Risk Level	Low	Low-Medium	Medium	Medium-High	High

The risk category shown is not guaranteed and may change over time. The lowest category does not mean the investment is risk free. There may be other special areas of risk relating to the investment including liquidity risk, credit risk, market risk, and settlement risk. FundRock Management Company (RF) (Pty) Ltd, ("the manager"), and the investment manager do not render financial advice. Our risk indicator does not imply that the portfolio is suitable for all types of investors. You are advised to consult your financial adviser.

#### Market Commentary

In July, the MSCI South Africa outperformed with a 5.0% return in USD, standing out against the broader Emerging Markets and Developed World indices, continuing strong gains in June. Improved sentiment is supported by increased confidence in the longevity of the Government of National Unity (GNU) and what this means for reforms and economic growth. This positive sentiment is a critical self-help story for SA Inc. at a time when the global market outlook appears increasingly uncertain. We are closely monitoring for signs of improving corporate and consumer confidence, though foreign investors have yet to significantly enter the market. July marked a significant milestone for South Africa with 100 days without loadshedding, further bolstering confidence in future economic prospects.

Globally, the landscape continues to be volatile. In the United States, political drama intensified with an assassination attempt on Donald Trump and Joe Biden dropping out of the race. Markets are now pricing in three rate cuts as the US consumer sector continues to show cracks. The recent rotation from AI stocks to other sectors reflects a broader market adjustment.

China's economic struggles persist, with disappointing PMI data and declining steel production signalling ongoing challenges. China's factory activity contracted for a third straight month in July, leaving the economy on a weak trajectory that's frustrating Beijing's efforts to sustain faster growth. Furthermore, the third plenum disappointed. The country is unlikely to countercyclically bail out the global economy as it grapples with its own issues. The commodity market, particularly copper, reversed gains from June, adding to the cautious outlook.

Despite portfolio inflows into emerging markets, Chinese equities saw outflows, reflecting ongoing concerns about the country's economic trajectory. The decision by the SARB to keep the repo rate unchanged, despite some advocating for a cut, underscores the cautious approach in navigating these uncertain times.

In the broader market, SA Listed Property led with a total return of 4.4%, followed by All Bond and All Share, with returns of 4.0% and 3.9%, respectively. SA Resources and SA Financials posted robust gains of 5.5% and 5.3%. Within SA Industrials, the Construction & Materials sector excelled, driven by significant gains from Raubex and WBHO. Consumer Staples saw strong performances in Tobacco and Food Producers, with Tiger Brands leading the pack.

Among individual stocks, British American Tobacco, Capitec Bank, along with Shoprite Holdings and AVI, showed resilience in challenging market conditions. Compagnie Financière Richemont delivered results that outperformed other luxury brands that are starting to show cracks, while Vodacom reported better-than-expected outcomes from its Egyptian operations, despite currency devaluation challenges. MTN Nigeria continued to face pressure on margins, highlighting the protracted impact of USD commitments. Momentum Metropolitan Holdings (MTM) also performed well, up 14.2%.

As we move forward, our focus remains on maintaining a balanced portfolio, leveraging defensive offshore earners while being poised to exploit opportunities arising from domestic political and economic shifts.

Please Note: The above commentary is based on reasonable assumptions and is not guaranteed to occur.



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Glossary	
Net Asset Value (NAV) :	Means net asset value, which is the total market value of all assets in a portfolio including any income accruals and less and deductible expenses such as audit fees, brokerage and service fees.
Annualised Return :	Is the weighted average compound growth rate over the performance period measured.
Highest & Lowest Return :	The highest and lowest rolling twelve-month performance of the portfolio since inception.
Total Expense Ratio (TER) :	Reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication

of future TER's.
Transaction Costs (TC): Is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns.

Total Investment Charges Should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager.

Total Investment Charges= TER (%) + TC (%): The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product(TIC%):incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

Standard Deviation : The deviation of the return of the portfolio relative to its average.

Drawdown: The greatest peak to trough loss until a new peak is reached.

Sharpe Ratio: The ratio of excess return over the risk-free rate divided by the total volatility of the portfolio.

Sortino Ratio : The ratio of excess return over the risk-free rate divided by the downside deviation of the portfolio.

Correlation: A number between -1 and 1 indicating the similarity of the dispersion of returns between the portfolio and another asset or index with 1 being highly correlated, -1 highly negatively correlated and 0 uncorrelated.

Value at Risk (VaR): Value at risk is the minimum loss percentage that can be expected over a specified time period at a predetermined confidence level

Leverage/Gearing : The use of securities, including derivative instruments, short positions or borrowed capital to increase the exposure beyond the capital employed to an investment.

Fund Risk

Leverage Risk: The Fund borrows additional funds, trades on margin or performs short sale trades to amplify investment decisions. This means that the volatility of a hedge fund portfolio can be many times that of the underlying investments due to leverage on a fund.

Derivative Risk : Derivative positions are financial instruments that derive their value from an underlying asset. Derivatives are exposed to implicit leverage which could result in magnified gains and/or losses on the portfolio.

Counterparty Credit Risk : Counterparty risk is a type of credit risk and is the risk of default by the counterparty associated with trading derivative contracts. An example of counterparty credit risk is margin or collateral held with a prime broker.

Volatility Risk : Volatility refers to uncertainty and risk related to size of change of an instrument or portfolio. It is a statistical measure of the dispersion of returns for a given security or market index. Volatility is proportional to the directional exposure of a portfolio and is measured by Value at risk (VaR) which is a statistical technique used to measure and quantify the level of volatility.

Concentration and Sector A large proportion of total assets invested in specific assets, sectors or regions. Concentrated positions or concentrated sectors in a portfolio will material impact the returns of the portfolio more so than diversified portfolios.

Correlation Risk : A measure that determines how assets move in relation to each other. Correlation risk arises when the correlation between asset-classes change. Correlation risk also arises when the correlation within an asset-class changes. Examples of correlation within asset classes include equity pairs trading, fixed income curve trading and commodities pairs trading.

Equity Risk : Applies to investment in shares or derivatives based on shares. The market price of shares varies depending on supply and demand of the shares. Equity risk is the risk of loss due to the drop in the market price of shares. Equity risk can either be systematic risk which is risk to the entire market based on political and economic indicators or unsystematic risk which is company specific and includes risk relating to company profits, future prospects and general consensus on the company or sector.

#### Portfolio Valuation & Transaction Cut - Off

Portfolios are valued monthly. The cut off time for processing investment subscriptions is 10:00am on the last business day of the month prior to enable processing for investment on the first business day of the next month. Redemptions are subject to one calendar months notice.

#### Total Expense Ratio

A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts financial product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER.

#### Mandatory Disclosures

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